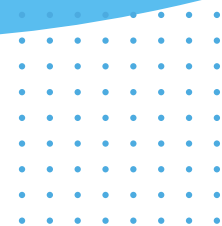


Transform Cloud or On-Premise Faxing for Your Customers

Fenestrae has been committed to developing long-term mutually beneficial partnerships with its partners for decades. Membership in the Fenestrae Partner Program enables a partner to sell our enterprise faxing solution. We offer reseller and referral opportunities for the convenience of your organization. Our team works with partners around the world who we trust and have open communication with.



PARTNERSHIP BENEFITS

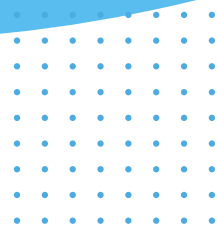
- ▶ Dedicated partner relationship manager
- ▶ On-premise and cloud options
- ▶ Log support calls 24/7 for your customers
- ▶ Referral commission and pricing benefits and Business Processes
- ▶ Provide marketing resources to assist with selling
- ▶ Access to support knowledge base
- ▶ Co-branded marketing materials
- ▶ HIPAA compliant
- ▶ Partner 1-1 meetings
- ▶ Comprehensive and continuous training, resources and education
- ▶ System agnostic
- ▶ Supports all types of faxing – digital, analog, traditional, T1/E1
- ▶ Convenient and customizable billing options
- ▶ Reseller receives product for free for on-premise test environment (cannot be used for production)
- ▶ Quarterly partner newsletter
- ▶ Share leads with preferred resellers

HOW OUR REFERRAL PARTNERSHIP PROGRAM WORKS

- 1 Sign a partnership agreement with our team
- 2 Education/training on Faxination
- 3 Refer customers/opportunities to Fenestrae or sell Faxination
- 4 Receive commission once opportunity closes



HOW OUR RESELLER PARTNERSHIP PROGRAM WORKS



- 1 Sign a partnership agreement with our team
- 2 Education/remote training on Faxination
- 3 Develop Faxination partner portal
- 4 Introduce Faxination to partner's customers (many bundle with other products)
- 5 Partner presents Faxination or sets meetings for Fenestrae to present
- 6 Faxination installation
- 7 Partner receives commission

INDUSTRIES WE SERVE



HEALTHCARE



FINANCIAL INSTITUTIONS



MANUFACTURING



GOVERNMENT



INDUSTRIES

Learn more about Faxination and how our team at Fenestrae can take your customer's communications to the next level